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## **FAST PACE OF CLIENT RENEWALS CONTINUES FOR R.C. OLMSTEAD**

**DUBLIN, OH — June 5, 2009:** R.C. Olmstead, Inc., a premier data processing company based in Dublin, OH, has topped the fast pace of renewals the company experienced in 2008, when it celebrated its 30th anniversary. In the past 12 months alone, 27 clients have re-committed to R.C. Olmstead's core processing system by signing long-term renewal contracts.

While the economy has affected the credit union industry throughout the country, R.C. Olmstead has continued to maintain its market share because its core system is known as the reliable workhorse of the industry. "In these economic times, stability is key," said Robert Olmstead, company founder. "Our clients are always looking for the best way to serve their members, and they tell us that the dependability of our system allows them to operate with confidence."

One client that recently renewed its contract is Stark FCU in Canton, OH — a 16-year client of R.C. Olmstead. "Reliability is the most important feature any core system can offer," said Stark CEO Ron Ginther, "and I appreciate tremendously that 24 hours a day, every day, RCO is unfaltering in its ability to run our operations."

Clients who have renewed their contracts with R.C. Olmstead since summer 2008 include Monsanto Nitro Employees FCU in Nitro, WV (Deidra Fletcher, Manager); Firestone FCU in Akron, OH (Wayne Chapman, CEO); Parish FCU in Toledo, OH (Kathy Kanipe, CEO); Wesley Medical CU in Wichita, KS (Debra Roush, President); Jeep Country FCU in Holland, OH (Laurie Antonacci, CEO); Community One in North Canton, OH (Evelyn Canterbury, CEO); First Miami University FCU in Oxford, Ohio (Willard Hopkins, CEO); Long Reach Employees FCU in Friendly, WV (Nancy Bowen, CEO); Trailview FCU in Waterville, Ohio (Evelyn Snyder, Manager); Mountain River CU in Salida, CO (Ken Scherer, Manager); MNCPPC FCU in Riverdale, MD (Gayle Hutton, Manager); The Catholic CU in Avon Lake, OH (Thomas Sullivan, President); Sun Center CU in LaGrange, OH (Brenda Hammond, President/CEO); Tiffin St.

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Joseph FCU in Tiffin, OH (Scott Hicks, CEO); Clarian FCU in Indianapolis, IN (Chris Wardrip, CEO); Towpath CU in Akron, OH (Alan McArthur, CEO); Med/Pro FCU in Akron, OH (Becky Howell, Manager); Stark FCU in Canton, OH (Ron Ginther, President/CEO); Dowagiac Area FCU in Dowagiac, MI (Cathy Merrill, CEO); Youngstown Ohio Employees CU in Youngstown, OH (Peter Johnson, CEO); Abbey CU in Vandalia, OH (Lynn Cook, CEO); Medical Care Employees FCU in Youngstown, OH (Mary Anne Banning, CEO); Struthers FCU in Struthers, OH (Linda Krestel, CEO); Youngstown City Schools CU in Youngstown, OH (Sandra Kolbrich, CEO); Akron Municipal Employees CU in Akron, OH (Sandra Evans, CEO); Focus FCU in Toledo, OH (Allen Underwood, CEO); Zane Trace FCU in Zanesville, OH (Geoffrey Skal, CEO).

According to R.C. Olmstead president Steve Kambeitz, these renewals represent a significant two-way commitment between R.C. Olmstead and its clients. "As we plan our next 30 years, I can assure you we won't do it alone," he said. "We want clients to be more invested than ever in selecting the features we offer, the third-party partners we bring on board, and the enhancements that become part of our version updates. With input from the experts who use our system, we can't go wrong."

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Founded in 1978, R.C. Olmstead, Inc. is known for its customer-focused approach and the reliability of its system. This Dublin, Ohio-based company helps credit unions of all sizes across multiple states successfully manage and grow their membership base.

***FOR MORE INFORMATION, CONTACT TOM LEIB,  
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